Open Text Corporation Software

Training Course Listing and Pricing

Wilbanks Technologies Corporation (WTC) Products

Oracle Database and Pricing

Microsoft SQL Database Server and Pricing

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Formark Consulting Ltd. Products and Pricing

Open Text Corporation Software

Livelink Intranet Server Pricing			
Item	Price US	\$	Platforms
Livelink Server (100-Named Users) ^{1,2}	\$125,000		Intel/Win NT, Sun Solaris, HP UX
Livelink Starter Pack (50-Named Users) ^{2,3}	\$70,000		Intel/Win NT, Sun Solaris, HP UX
Multiple-Server Purchases			
10% discount on servers 2 & 3		Multiple-server discounts apply only to the number of servers purchased on a single purchase order with standard terms.	
15% discount on servers 4 – 8			
20% discount on servers 9 – 15			
25% discount on servers 16 +			

Livelink Options (all pricing is per Server)

Item	Price US\$	Platforms
Livelink Change Agents	\$17,500	Intel/Win NT, Sun Solaris, HP UX
Livelink Spider:		
1-25 Servers Crawled	\$12,500	Sun Solaris
26-150 Servers Crawled	\$25,000	Sun Solaris
151 + Servers Crawled	\$50,000	Sun Solaris
Livelink Explorer	\$15,000	Requires Microsoft Internet Explorer

Livelink Forms Module	\$25,000	Intel/Win NT, Sun Solaris, HP UX
Livelink Starter Pack Named User Upgrades:		
25-Named User Upgrade Pack	\$30,000	Intel/Win NT, Sun Solaris, HP UX
50-Named User Upgrade Pack ³	\$60,000	Intel/Win NT, Sun Solaris, HP UX
Livelink Prospectors	\$40,000	Intel/Win NT
Livelink Filter Upgrade	\$10,000	Intel/Win NT, Sun Solaris, HP UX
Livelink OnTime Service	\$25,000	Intel/Win NT
Livelink SDK ⁴	\$25,000	Intel/Win NT, Sun Solaris, HP UX
Livelink Builder	N/A	Windows NT with Service Pack 3
Livelink API	N/A	Intel/Win NT, Sun Solaris, HP UX
Livelink Search for multiple indexes	Special Quote Required	

^{1 100} Named Users are included in the purchase price with each Livelink Server. Named Users may span across Livelink Servers when all such servers are running the same application. Additional Named Users can be purchased at \$97 per user. Add 30% of the Livelink Server price (including all Livelink Options) to the server price for each additional processor (above 2 processors) on each server. A minimum of 50 or 100 Named Users must be purchased with a Livelink Server.

² A "Named User" is a single individual user authorized by the provisions of the relevant license, sublicense, or other agreement signed between WTC and its customer ("Customer") to access and use specific software products in a computer network environment. A Named User is normally assigned both a login name and a password specific to that individual so as to allow such individual to access and use such products.

³Once a Livelink Starter Pack customer has purchased an additional 50 Named Users, normal pricing applies for any additional Named Users. The Livelink Starter Pack price is non-discountable.

⁴The Livelink SDK includes the Livelink API and the Livelink Builder (OScript development environment, and the Livelink HTML application templates).

Training Course Listing and Pricing

Please plan on a minimum of three weeks' advanced notice when arranging courses at customer sites.

Course		Pricing US\$		
	Days	WTC Site	Customer's Site	
		(Cost Per Student)	(Cost Per Class)	
Livelink V8.0 Courses:				
Livelink 8 New User	1	\$800	\$2,500	
Livelink 8 Power User	1	\$800	\$2,500	
Livelink 8 System Design	1	\$800	\$2,500	
Livelink 8 System Administration	1	\$800	\$2,500	
Livelink 8 SDK Component Builder Course	3	\$2,400	(N.A.)	

NOTES:

- To best use our resources, we require a minimum of 4 students to hold a class at a customer site or at WTC's site.
- Customer site course prices do not include instructor travel expenses, which are billed separately, with a 15% handling charge added to the instructor's expenses. Please plan on a minimum of 4 weeks advanced notice when arranging courses at customer sites.
- Most of our courses are regularly scheduled at our Open Text sites throughout the year. For dates, please see the North American Schedule or the European Schedule.
- WTC reserves the right to cancel a class at least seven business days in advance. Students needing to cancel registration for a class at a WTC training site must do so at least five business days in advance. in order to avoid a cancellation fee of 25% of the class price. For customer site training, there will be no penalty if cancellation notice is received 30 days prior to the training date. If cancellation notice for customer site training is received less than 30 days but more than 15 days prior to the training date, the cancellation charge will be 50% of the training fee. If less than 15 days prior to the training date, the cancellation charge will be 100% of the training fee.

Wilbanks Technologies Corporation (WTC) Products

WTC Activate Software Suite			
Item	Price US\$ (per Server)	Platforms	
WTC Activate Suite ^{1,2}	\$49,950	Intel/Win NT, Sun Solaris, HP UX	
WTC Activate Suite Annual Maintenance ³	\$8,741	Intel/Win NT, Sun Solaris, HP UX	
WTC OLE-Explorer ^{2,4}	\$12,500	Intel/Win NT, Sun Solaris, HP UX	
WTC OLE-Explorer Annual Maintenance ³	\$2,188	Intel/Win NT, Sun Solaris, HP UX	

¹ WTC Activate Suite includes ECOactivate, REDLINEactivate, CADactivate, OLE-Explorer, and 5-User viewing/markup system. (Markup system choices: Myriad or Autovue Professional)

²WTC Installation, Customization, and Training Services are required with each order. These services are purchased separately.

³Annual Maintenance is for first year only. Renewal after first year is optional and may be subject to a 10% price increase.

⁴ WTC OLE-Explorer includes 250 Named-Users

Oracle Database and Pricing

Oracle Universal Data Servers - Concurrent Devices			
Item	Price US\$ (per License)	Platforms	
Oracle8 ¹	\$295	Intel/Win NT, Sun Solaris, HP UX	
Oracle8 Enterprise Edition ²	\$1,495	Intel/Win NT, Sun Solaris, HP UX	
Trusted Oracle Enterprise Edition ²	\$1,795	Intel/Win NT, Sun Solaris, HP UX	
Oracle 8 Enterprise Edition Options:			
Advanced Networking Option ³	\$295	Intel/Win NT, Sun Solaris, HP UX	
Diagnostic Pack ³	\$95	Intel/Win NT, Sun Solaris, HP UX	
Tuning Pack ³	\$95	Intel/Win NT, Sun Solaris, HP UX	
Change Management Pack ³	\$95	Intel/Win NT, Sun Solaris, HP UX	
Objects Option ³	\$595	Intel/Win NT, Sun Solaris, HP UX	
Parallel Server Option ³	\$595	Intel/Win NT, Sun Solaris, HP UX	
Partitioning Option ³	\$595	Intel/Win NT, Sun Solaris, HP UX	
Oracle Bronze Support ⁴	Special Quote Required	Intel/Win NT, Sun Solaris, HP UX	

¹Minimum Required Licenses Level: 5 Concurrent Devices.

² Minimum Required Licenses Level: 8 Concurrent Devices.

 $^{^{3}\}mbox{Data}$ Server Options must match the License Level of the associated database.

⁴Bronze Support from Oracle is an Annual Fee is per license and must be ordered at time of database purchase.

Microsoft SQL Database Server and Pricing

Microsoft SQL Server V6.5			
Item	Price US\$	Platforms	
SQL Server Database:			
5 User System	\$1,399	Windows NT	
10 User System	\$1,999	Windows NT	
25 User System	\$3,999	Windows NT	
SQL Server Version/Comp Ugrade ¹	\$499	Windows NT	
SQL Server Enterprise Edition:			
25 User System	\$7,999	Windows NT (Enterprise Edition Required)	
50 User System	\$10,999	Windows NT (Enterprise Edition Required)	
250 User System	\$28,999	Windows NT (Enterprise Edition Required)	
SQL Server Enterprise Edition Upgrade ²	\$7,099	Windows NT (Enterprise Edition Required)	
SQL Server Client License Pack: ³			
5 Pack	\$739	Windows NT	
20 Pack	\$2,369	Windows NT	
SQL Client Version/Comp Ugrade: ^{3,4}			
Single Client Pack	\$79.95	Windows NT	
5 Pack	\$399	Windows NT	
20 Pack	\$1,189	Windows NT	

¹Upgrades any previous 4.2x or 6.0 version of SQL Server to version 6.5. Also works with competitive databases (list provided upon request). Client Access Licenses must be upgraded separately.

² Upgrades Standard SQL Server version 6.5 to SQL Enterprise Server version 6.5. Also works with competitive databases (list provided upon request). Client Access Licenses from SQL Server (Standard) do not need to be upgraded. Includes 25 additional Client Access Licenses.

³SQL Server license acquired separately.

⁴ Upgrades 4.2x version of SQL Server Client Access License to version 6.5. Also works with competitive databases (list provided upon request).

Microsoft NT Operating System Pricing

Microsoft NT V4.0	
Item	Price US\$
NT Server:	
5 Client Access	\$809
10 Client Access	\$1,129
25 Client Access	\$1,609
NT Server Version Upgrade: ¹	\$409
5 Client Access	\$329
10 Client Access	\$439
25 Client Access	\$899
NT Server Competitive Upgrade: ²	
5 Client Access	\$329
10 Client Access	\$439
25 Client Access	\$639
NT Server Option Pack	\$99.95
NT Server Enterprise Edition:	
25 User System	\$3,999
50 User System	\$4,799
NT Server Enterprise Edition Version Upgrade w/ 25 Client Access Licenses ³	\$3,199
NT Server Client Access License: ⁴	
Single User	\$39.95
20 User	\$699
NT Server Client Access License Competitive/Version Upgrade: ^{2,4}	
Single User	\$19.95
20 User	\$329

¹Upgrades any Version 3.x of Windows NT Server to Version 4.0. Client Access Licenses must be upgraded separately.

²Competitive Product Upgrade is available only for Novell NetWare, Novell IntranetWare, Novell IntranetWare for Small Business, Banyan VINES, IBM LAN Server, Microsoft LAN Manager DEC PATHWORKS, OS/2, Artisoft LANtastic, and the following UNIX network operating systems:

SCO: Xenix, UNIX, OpenServer or UnixWare

Sun: Solaris, Solaris X86 or SunOS

Hewlett-Packard: HP-UX

IBM: AIX oDigital: Ultrix, OSF/1 or UNIX

SGI: Irix

³Upgrades Windows NT V4.0 Standard to Windows NT Enterprise Edition 25-User pack.

⁴Windows NT Server or Windows NT Server Enterprise Edition must be acquired separately.

Formark Consulting Ltd. Products and Pricing

Formark Consulting, Ltd.			
Item	Price US\$ (per Server)	Platforms	
AuthorLink/Office ^{1,2} :			
50 User System	\$8,000	Windows NT	
100 User System	\$11,000	Windows NT	
AuthorLink/Office Additional User License:			
Users 51-100	\$60	Windows NT	
Users 101-1001	\$15	Windows NT	
AuthorLink/Office Unlimited User License ²	\$26,500	Windows NT	
AuthorLink/PDF Robot ²	\$5,000	Windows NT	
Document and Project Archiving ²	\$4,000	Windows NT	
AuthorLink/Imaging ² :	Special Quote Required	Windows NT	

¹AuthorLink/Office includes: AuthorLink, Microsoft Office, and Adobe Exchange

Hourly Rates are quoted at no discount

Programming - \$96

Integration - \$96

Installation - \$96

Training - \$120

Maintenance - \$96

²First Year Annual Maintenance is available for separate purchase at a price of 20% of the total software order.